

Linking you to the capital market

Equity partner for project developers and operators



ÖKORENTA

**20 YEARS OF EXPERTISE
IN EQUITY PROCUREMENT**



Jörg Busboom

Tjark Goldenstein

CAPITAL & CONSULTING

**GROWTH | REPOWERING | POTENTIAL SALE
LIQUIDITY REQUIREMENTS | BUSINESS DISCONTINUATION**



FOR ENERGY FARM OPERATORS AND PROJECT DEVELOPERS

WE HAVE THE SOLUTION FOR YOUR EQUITY REQUIREMENTS

You are involved in **the project development of wind farms** and want to grow or need equity to realise new projects? Do lengthy planning periods present you with a financial challenge?

You **operate wind farms** and are looking at re-powering to make your sites more profitable?

Then it's time that we met! We are one of Germany's leading issuers and asset managers for the renewable energy sector.

Our core competence consists in acquiring equity from private and institutional investors, for whom we develop and realise successful investment concepts and portfolio models. We acquire stakes in wind and solar farms as well as complete farms for these portfolios.

We would like to do business with you. We offer you the financial scope you need for your project and/or your next growth phases, without you relinquishing control. To this end, we procure a minority or majority stake in an energy farm from you. Commercial and technical operation remains in your hands,

while you acquire a solvent partner at your side: we offer 20 years of experience in the purchasing,

valuation and marketing of stakeholdings. Our success story includes the generation of equity totalling more than 1 billion Euro.

For years, our portfolio concept has made business partners and investors satisfied, with a win-win situation for all stakeholders. Read on to find out all about us and the many different cooperation possibilities that we offer!

Your ÖKORENTA



Tjark Goldenstein
Company founder
Managing partner



Jörg Busboom
Managing director

ÖKORENTA GROUP

EXPERTISE AND EXPERIENCE

Bridging the financial market and renewable energies

It was in 1999 that we started pursuing our aim of inspiring private and institutional investors to put their money into sustainable projects, particularly renewable energies. Since then we have become established as a successful issuer of energy funds and portfolio manager. Today, ÖKORENTA is a Group that combines comprehensive capital market expertise with substantiated technical know-how.

Reliable disbursements from the ÖKORENTA portfolio funds have given us a name among capital investors.

For the renewable energy sector, we are a professional partner when it comes to procuring equity or optimising the yield of energy farms.



Since 1999, we have been diverting capital to the renewable energy sector, thus making a contribution to its huge success story.

Sound financial service – qualified portfolio management

More than ever, capital investors demand security for their financial commitment, which makes our soundly calculated portfolio funds attractive for them. The funds pool 20 to 30 stakes in energy farms located throughout Germany. As a result, the risks are well spread compared to individual investments. Furthermore, our capital market products are regulated and supervised by the Federal Financial Supervisory Authority (BaFin). Also known as alternative investment funds (AIF), the public funds fulfil all statutory requirements for investor protection. Our services also include structuring the portfolio with subsequent active portfolio management. Around 7,900 investors have currently placed their trust in asset investment with ÖKORENTA funds to the tune of around 200 million Euro invested capital.



ÖKORENTA SUCCESS STORY

1999 Founded as sales company for sustainable capital investment and closed wind energy funds

2005 Initial issue of own portfolio funds for renewable energies

Since then Establishment of the fund series with professional fund management. Development of a comprehensive database for project valuation.

2015 Moved into the ÖKORENTA company building in Aurich, East Frisia

First closed public fund (AIF) as regulated capital investment product

2018 Own capital management company (KVG) Auricher Werte founded. Business permit obtained from the the Federal Financial Supervisory Authority (BaFin)

First closed public fund (AIF) by our own KVG as regulated capital investment product and latest addition to the successful series

2019 Company celebrates its 20th anniversary

Strategic upgrade of the shareholder structure

40 employees

FINANCIAL EXPERTISE AND ENGINEERING KNOW-HOW

PROFESSIONAL APPROACH ON BOTH LEVELS

We are your qualified partner for energy farm operators and project developers not just when it comes to procuring capital. Our independent valuation is a quality attribute for our range of services and lets us make substantiated investment decisions, based on our valuation system that refers to performance data for more than 450 energy farms throughout Germany. Ingo Löchte and Alexander von Toll explain what it's all about.

Mr. Löchte, you and your team at ÖKORENTA are the connecting link between profound engineering know-how and equity market expertise. What is the benefit for your customers and business partners?

IL: For many years, our key qualifications have let us bridge the gap between the needs of capital investors and the renewable energy sector. On the one hand, we know exactly what investors expect, while on the other hand we are in a position to assess the technical side of things. Both are prerequisites for successful asset management. Our daily work benefits from 20 years of accumulated know-how. As a result, we offer customers and partners experience and a professional approach, resulting in long-term sustainable relations that we gladly cultivate.

You are the architect behind the valuation system that is the foundation for ÖKORENTA acquisition management. What does this system do?

IL: Our valuation system was set up in 2005. It has proven hugely successful and has become increasingly comprehensive over time. It is based on KPIs and performance data from more than 450 energy farms. The data saved in our system are used as reference values. This permits market-driven assessment of the specific valuation object based on the precise picture about the current and particularly future revenue, cost and liquidity situation. The advantage for our partners is that the whole transaction becomes comprehensible and transparent.



YOUR CONTACTS

Mr. von Toll, which individual factors does the valuation examine?

AvT: Primarily it's a case of doing a comprehensive quality check, reviewing and correlating technical and commercial criteria. These include for example the choice of site and the factors involved, the engineering concept, plant type, plant manufacturer, participating partners, service agreements and manufacturer guarantees, monitoring and - something that plays an important role on this level - actual availability and the performance data. The commercial check appraises the contracts, insurances, liquidity, loans, interest rates, reserves etc. Taken together, these parameters give us and the operator a profile of the checked plant status, revealing what's going well and where there is scope or need for improvement. Where potential sales are concerned, this valuation is the basis for defining the price.



Our own experience with repowered wind farms in our portfolios is good. We advise every operator to obtain professional advice.

Mr. Löchte, repowering is something that preys on the minds of many energy farm operators.

IL: Yes indeed, that is correct. Increasing numbers of wind energy plants in Germany are getting old. Sooner or later the operators will have to look at the possibility of repowering and decide whether the existing wind energy plants should continue to run or be replaced by new models. Our portfolio includes a number of repowered wind farms, and I must say that they're working successfully right across the board: these farms tend to be far less volatile in terms of output. I can only advise operators to seek our help and support in this respect.



INGO LÖCHTE

Acquisition management
ÖKORENTA

He is behind ÖKORENTA's comprehensive valuation system for wind and solar farms.

Mr. Löchte has been responsible for establishing the whole acquisition and valuation division.



ALEXANDER VON TOLL

Acquisition management
ÖKORENTA

Knows the challenges involved in implementation:

With more than seven years of professional experience in business engineering, Mr. von Toll supplements the acquisition team as managing director in the ÖKORENTA Group.

COOPERATION

GROWING TOGETHER

You need a reliable partner at your side to realise planned projects and tackle new goals! The ÖKORENTA concept creates the prerequisites to let everyone benefit from each other all round.



Energy farm operators/project developers

Capital, consulting, optimisation

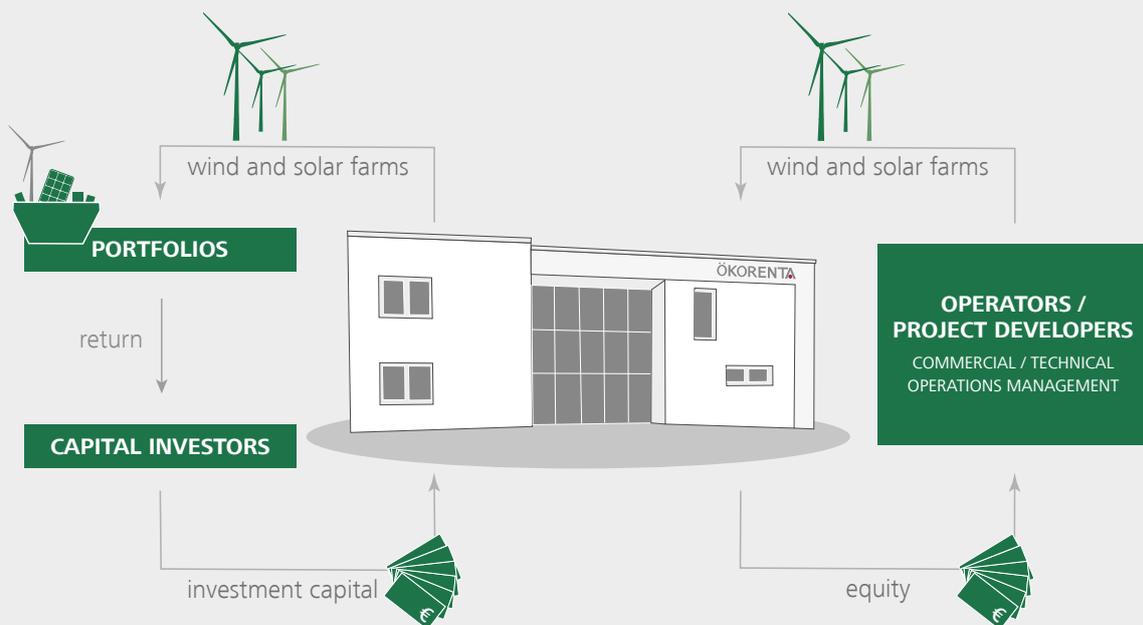
ÖKORENTA portfolios

Energy farms and stakeholdings

Capital investors in ÖKORENTA portfolios

Income from power generation & returns

THE ÖKORENTA CONCEPT: win-win situation for all stakeholders



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Our substantiated valuation system facilitates swift, precise stipulation of a market price.

That's worthwhile for both operators and project developers!

ÖKORENTA – RANGE OF SERVICES

For issuers

Concepts for capital investment
(energy farm portfolios)

Prospect forecasting and issuing offers

Equity acquisition

Selection, valuation and acquisition of
energy farms and stakes in energy farms

Portfolio / asset management

Commercial service
Investor support
Fiduciary services

For operators & project developers

Independent valuation of existing
farms / plants and planned projects

Equity procurement

Support for repowering projects

Proceeding with optimisation
(in cooperation with external partners)

Concepts for financial instruments

All from a single source:
concepts, product development, prospect forecasting, sales, management, portfolio and risk management, commercial operations management

SUCCESSFUL TOGETHER

SO DO IT WITH US

There are many reasons in favour of cooperating with ÖKORENTA.
Here are just a few

Company with an excellent financial standing and robust revenue situation

Good relations with leading energy plant manufacturers

Financial service provider for renewable energies with technical and commercial know-how accumulated over 20 years

Medium-sized company with sound business policy and short decision paths

Outstanding access to the capital market

Uncomplicated, proven handling procedures

Independent valuation of the state of your plant with development of improvement possibilities

Own capital management company for issuing closed public and special funds (AIFs)



STAKE PURCHASES: SIMPLE AND CONVENIENT

PROFESSIONAL HANDLING

1 You contact us an energy farm operator or project developer

If you need equity and/or would like a valuation of your existing plant to identify scope for optimisation. If you (or a limited partner in your company) would like to sell your existing plant or part thereof. All that we need for this first stage is your contact details and the name of the energy farm together with the operating company.

2 We take a look at your project

We ask you for more information, depending on whether the specific energy farm is already in our database or not. We check the volume and feasibility of your project together with possible investment vehicles.

3 We evaluate your project/your existing plant

The value is determined on the basis of documents you have provided together with our valuation system.

4 We draw up an offer

We receive our offer for the transaction.

5 We send you a contract

We take on the handling of the entire transaction on the basis of our uncomplicated contract arrangements.

6 We make payment of the funds to you

The liquid funds are paid to you and the stakeholding is transferred to us (in the event of a sale), possibly with preemptive and buy-back rights to sold stakes.

ÖKORENTA: THE CONVENIENT WAY TO NEW EQUITY

A sound level of equity lets you implement your corporate objectives and strategies. But it is usually difficult to find the right partners while still remaining independent.

ÖKORENTA offers you a partnership that does exactly that: it gives you the financial scope for your projects without you relinquishing control. Your decision will be backed up with 20 years of sound experience.

Take a look at our brochure or talk to us in person to find out what we can do for you.

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